

NEWS RELEASE



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Pace Harmon Named to 2007 *Supply & Demand Chain Executive* 100 Award Recognizes 21st Century Supply and Demand Chain Innovators

VIENNA, Va., July 18, 2007 – Pace Harmon, an outsourcing advisory, strategic sourcing and technology consulting firm, today announced it has been named to the sixth annual *Supply & Demand Chain Executive* 100—a recognition of the leading 21st century supply chain solution and service providers. Honorees will be featured in the June/July issue of *Supply & Demand Chain Executive*.

“Our goal with the ‘100’ is to highlight a broad range of solutions and services targeted at a variety of industries, addressing the needs of companies of varying sizes, and assisting in the transformation of the diverse mix of the functions that make up the supply chain,” said Andrew Reese, editor of *Supply & Demand Chain Executive*.

Advising clients by assessing and optimizing their supply chain operations is one of Pace Harmon’s core service lines, as the firm helps companies reduce costs, become more productive and provide complete reporting of its supply chain activities.

“Companies operating their 21st century supply chains are confronted by a wide range of demands—including those created by internal functional stakeholders as well as external market forces and vendor dynamics. Pace Harmon tackles these challenges by providing a full range of outsourcing advisory, strategic sourcing, source to settle process optimization and program management services,” said Marc Tanowitz, principal, Pace Harmon. “Pace Harmon is pleased to receive *Supply & Demand Chain Executive*’s affirmation of our proven approach to successful supply chain management.”

Founded by former Deloitte Consulting partners, Pace Harmon has grown to encompass a team of more than 50 high-caliber consultants who average 10 years of professional experience. The majority of staff members hold advanced degrees, and many have previously served in roles such as CIO, CFO, president, and general

counsel. The firm's clients include Fortune 500 and select high growth middle-market companies spanning industries such as Telecommunications, Health Care, Financial Services, Manufacturing, Technology, and Energy.

In addition to its recognition on the 2007 *Supply & Demand Chain Executive* 100, Pace Harmon was recently named the No. 1 Boutique Outsourcing Advisory Firm globally by the authors of the *Black Book of Outsourcing*. The firm also received the No. 11 ranking on *CRN's* 2007 Fast Growth 100 list and was spotlighted as one of *Consulting Magazine's* 2007 "Seven Small Jewels."

About Supply & Demand Chain Executive

Supply & Demand Chain Executive is the executive's user manual for successful supply and demand chain transformation, utilizing hard-hitting analysis, viewpoints and unbiased case studies to steer executives and supply management professionals through the complicated, yet critical, world of supply and demand chain enablement to gain competitive advantage. On the Web at www.SDCExec.com.

About Pace Harmon

Pace Harmon, an outsourcing advisory, strategic sourcing, and technology consulting firm, provides support from strategy through implementation for complex transactions. Founded in 2003 and headquartered in Tysons Corner, Va., Pace Harmon provides pragmatic and insightful advice that helps its client base of Fortune 500 and other large enterprises maximize the benefits achieved from their mission-critical supplier relationships. For more information, please visit www.paceharmon.com.

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