

# NEWS RELEASE



## **FOR IMMEDIATE RELEASE**

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## **Pace Harmon Chosen as a 2007 "Small Jewel" by *Consulting Magazine***

### ***Distinction Recognizes Firm's Growth and Commitment to Client and Employee Success***

**VIENNA, Va., March 19, 2007** – Pace Harmon, an outsourcing advisory, strategic sourcing and technology consulting firm, today announced that it has been named one of *Consulting Magazine's* 2007 "Small Jewels" – seven high-performing consulting firms that have distinguished themselves in a range of areas, such as client service, thought leadership, firm culture, and professional development.

"Pace Harmon is proud to be recognized by *Consulting Magazine*, the leading publication of our industry, for our commitment to both client success and personal employee growth," said Steve Martin, partner, Pace Harmon. "At Pace Harmon, we are shaping and growing a firm that can significantly impact the success of our clients' complex business transactions. In doing so, we also strive to establish rewarding careers for our practitioners."

Pace Harmon's core service lines include outsourcing advisory services, technology sourcing, strategic sourcing, supply chain optimization, and IT strategy. The firm, which was recently ranked one of the top five outsourcing advisory service firms globally by the authors of the *Black Book of Outsourcing*, remains independent of vendor alliances in order to provide clients the most objective advice possible.

After reviewing the nominations, *Consulting Magazine* editors selected the 2007 "Small Jewels" based on a number of criteria, including client impact, firm culture, and innovation within consulting. To be nominated as a "Small Jewel," a firm must have no more than 250 billable consultants and annual gross revenue of less than \$100 million.

"Once again our 'Small Jewels' expose the breadth and depth of consulting offerings today," says Jack Sweeney, editor-in-chief of *Consulting Magazine*. "These

seven firms are not only innovative in terms of their client offerings, but they have also established consulting cultures that foster dynamic work environments for their people."

*Consulting Magazine's* 2007 "Small Jewels" will be profiled in the upcoming March/April issue.

**About Consulting Magazine**

*Consulting Magazine* is the flagship publication of the consulting profession. The magazine features the latest information on consulting careers, thought leadership, and corporate strategies. *Consulting* is published by Kennedy Information, the authority in the consulting space since 1970. *Consulting Magazine* also organizes Kennedy Information's annual Consulting Summit -- the largest annual gathering of consulting leadership in North America.

**About Pace Harmon**

Pace Harmon, an outsourcing advisory, strategic sourcing, and technology consulting firm, provides support from strategy through implementation for complex transactions. Founded in 2003 and headquartered in Tysons Corner, Va., Pace Harmon provides pragmatic and insightful advice that helps its client base of Fortune 500 and other large enterprises maximize the benefits achieved from their mission-critical supplier relationships. For more information, please visit [www.paceharmon.com](http://www.paceharmon.com).

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