

# NEWS RELEASE



## **FOR IMMEDIATE RELEASE**

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## **Pace Harmon Expands Presence with San Francisco Office**

*Industry Veteran Steven Kirz Selected to Open and Grow Sourcing & Technology Consulting Firm's West Coast Operations*

**VIENNA, Va., March 29, 2007** – Pace Harmon, an outsourcing advisory, strategic sourcing and technology consulting firm, today announced it has opened an office in San Francisco to better serve its existing clients and expand its presence on the West Coast.

“The number of inquiries we get from companies based in the West has steadily increased as companies learn about the competitive advantage that our unique outsourcing, sourcing and technology advisory services bring to their business,” said Barry Rosenberg, a Pace Harmon partner. “Having operations on both coasts allows us to respond more quickly to current and potential clients’ needs.”

Steven Kirz, who has more than 15 years’ experience in managing technology sourcing and outsourcing engagements, will oversee and grow the new office. Kirz helped his previous firm expand into one of the largest in the Bay Area.

“The Bay Area and the entire Western region provide great opportunities for Pace Harmon’s continued growth,” said Kirz, a Pace Harmon principal. “The market recognizes the value Pace Harmon’s depth of sourcing and technology expertise delivers its Fortune 500 and middle market clients.”

Recognized in 2007 as one of Consulting Magazine’s “Seven Small Jewels” for its commitment to client and employee success, Pace Harmon is currently hiring practitioners for its San Francisco office. The firm’s high-caliber staff members, including former CIOs, CFOs and vice presidents, have an average of 10 years’ experience helping companies improve business performance by assessing, negotiating and managing large-scale technology and other complex transactions.

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Pace Harmon's core service lines include outsourcing advisory services, technology sourcing, strategic sourcing, supply chain optimization, and IT strategy. The firm, which was recently ranked one of the top five outsourcing advisory service firms globally by the authors of the *Black Book of Outsourcing*, remains independent of vendor alliances in order to provide clients the most objective advice possible.

The new office is located at 100 Spear Street in San Francisco's Financial District. For information about employment opportunities, please call (415) 495-9595, or send an email to [recruiting@paceharmon.com](mailto:recruiting@paceharmon.com).

**About Pace Harmon**

Pace Harmon, an outsourcing advisory, strategic sourcing, and technology consulting firm, provides support from strategy through implementation for complex transactions. Founded in 2003 and headquartered in Tysons Corner, Va., Pace Harmon provides pragmatic and insightful advice that helps its client base of Fortune 500 and other large enterprises maximize the benefits achieved from their mission-critical supplier relationships. For more information, please visit [www.paceharmon.com](http://www.paceharmon.com).

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